

## Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 EA-06 ISO-00 DODE-00 NSAE-00 TRSE-00

AEC-05 CIAE-00 COME-00 OES-03 L-02 SS-15 MC-02 /053 W

----- 035320

R 141528Z FEB 75

FM AMEMBASSY BONN

TO SECSTATE WASHDC 7992

INFO USMISSION OECD PARIS

AMEMBASSY PARIS

AMEMBASSY OTTAWA

AMEMBASSY TOKYO

AMEMBASSY ROME

AMEMBASSY LONDON

AMEMBASSY THE HAGUE

AMEMBASSY BRUSSELS

C O N F I D E N T I A L BONN 02570

E.O. 11652: XGDS-1

TAGS: ESTC, COCOM, ACOM, GW

SUBJECT: US PROPOSAL IN COCOM FOR COMPUTER CONTROLS

REF: STATE 026849

1. EMBOFF DELIVERED REF REVISIONS TO FRG ECONMIN  
COCOM OFFICIALS ON FEBRUARY 12. OFFICIALS QUICKLY  
REVIEWED TEXT AND PROMISED TO PASS IT ON TO THEIR  
COMPUTER SPECIALISTS.

2. MIN OFFICIALS TOOK OPPORTUNITY TO EXPRESS  
REGRET AT THE SLOW PACE OF THE NEGOTIATIONS POINTING  
OUT THAT THE DOCUMENT UNDER REVISION DATES FROM  
1971 AND THAT APPARENT AMERICAN FOOT DRAGGING ON  
THE QUESTION OF COMPUTER CONTROLS IS BEGINNING TO  
PROVE AN EMBARRASSMENT TO THE GERMANS. IT WAS  
POINTED OUT TO THE EMBOFF THAT THE USG HAD JUST  
POSTPONED AGAIN THE SECOND ROUND OF NEGOTIATIONS  
FROM FEBRUARY DATES IN REF UNTIL SOMETIME IN APRIL.

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3. THE OFFICIALS INFORMED THE EMBOFF THAT A PARLIAMENTARY QUESTION HAD BEEN RAISED IN THE BUNDESTAG DEFENSE COMMITTEE RECENTLY ON A LIBERALIZATION OF COMPUTER EXPORT POLICIES IN WHICH THE RECENT IBM ESPIONAGE CASE WAS CITED AS AN EXAMPLE OF HOW THE SOVBLOC WILL STEAL WHAT IT CANNOT ACQUIRE LEGALLY, AND THESE OFFICIALS THOUGHT IT WAS THUS TIME TO DEFINE MORE LIBERALLY WHAT ACTUALLY CONSTITUTES A "SEMI-STRATEGIC" ITEM.

4. IT WAS NOTED TO THE EMBOFF THAT THE FRG HAD NO DESIRE TO COMPLICATE US/USSR RELATIONS, AND AS FAR AS INDISPUTABLY STRATEGIC ITEMS WERE CONCERNED THE FRG WOULD CONTINUE TO COOPERATE FULLY IN COCOM. THE POINT WAS THAT IN THE PRESENT ECONOMIC SITUATION, EXPORTS PLAY AN EVER MORE IMPORTANT ROLE IN THE FRG, AND COMPUTER EXPORTS HAVE A SIGNIFICANT ECONOMIC IMPACT ON OVERALL GERMAN EXPORTS. THUS, THERE WAS DEVELOPING STRONG PRESSURE IN GERMAN INDUSTRY, SUPPORTED BY INCREASING NUMBERS OF PARLIAMENTARIANS, TO OPEN UP THIS POTENTIALLY VERY PROFITABLE FIELD. IT WAS TIME, SAID THE OFFICIALS, FOR COCOM AND THE U.S. TO SHOW SOME FORWARD MOVEMENT. HILLENBRAND

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** NEGOTIATIONS, COMPUTERS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 14 FEB 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GarlanWA  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975BONN02570  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** X1  
**Errors:** N/A  
**Film Number:** D750055-0513  
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**Office:** ACTION EB  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** STATE 026849  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GarlanWA  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 22 APR 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <22 APR 2003 by ShawDG>; APPROVED <20 JUN 2003 by GarlanWA>  
**Review Markings:**

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Declassified/Released  
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EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** US PROPOSAL IN COCOM FOR COMPUTER CONTROLS  
**TAGS:** ESTC, ACOM, GE, US, COCOM  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006